

<b>Course Title</b>	:	Real Estate and Its Social Value in the Societies
<b>Course code</b>	:	CLE9022
<b>Recommended Study Year</b>	:	Any
<b>No. of Credits/Term</b>	:	3
<b>Mode of Tuition</b>	:	Sectional Approach
<b>Teaching Hours</b>	:	3 hours per week
<b>Category in Major Programme</b>	:	Free Elective Core Curriculum (Values, Cultures and Societies Cluster)
<b>Prerequisite</b>	:	Nil

**Brief Course Description**

This course is designed to introduce the nature, practice and social value of real estate development, including the importance of real estate to society, the economic value of real estate, government policies on real estate development, and discussions on how culture and traditional concepts influence the real estate markets in Hong Kong. The course also emphasizes on real estate investment from the perspective of citizens, industry practitioners and the government. Comparisons will be made among real estate investments in Hong Kong and other cities. The course involves non-technical introductory content and practical tools for real estate investments from the perspective of ordinary investors.

**Aims**

This course aims to provide students with practical knowledge of real estate markets and housing policies with due consideration given to local traditions, values and culture as well as to the relations between government housing policies and the economic cycle. The course will also compare and contrast the real estate markets among different cities.

**[For Service-learning:]**

**Depending on the availability of agency and related conditions, Service-Learning will be implemented in the course. When implemented, all students will undertake the Service-learning component.**

**Intended Learning Outcomes (LOs)**

On completion of this course, students are expected to be able to:

1. describe and explain the cultural and societal value of real estate investment;
2. describe and explain how cultural factors and government policy affect the real estate markets;
3. identify and evaluate the basic features and development of real estate markets in

Hong Kong;

4. compare and contrast the development of the HK real estate market to those in other countries.

### **Measurement of Learning Outcomes**

1. Questions, in-class exercises, and discussions will test individual students' understanding of the basic subject knowledge and approaches.
2. Open-ended exam questions and in-class discussions will assess an individual student's ability to critically analyze the effects of various factors on real estate markets in Hong Kong, to compare government housing policies across different cities, and to articulate concepts and apply basic approaches and skills to real estate market analysis. The students' written skills are also assessed.
3. Students will undertake a group project, in which they will evaluate a local residential and/or commercial property. Both a written report and an oral presentation are required to assess students' understanding of Hong Kong's real estate markets, and their ability to apply basic analysis and report-writing and presentation skills.

[For Service-Learning:]

3. Students, in teams of 4-5 members, will undertake a service learning project, in which they will evaluate a real estate issue and fulfill service learning requirements. Each group has to submit a written report and an oral presentation for the assessment of students' understanding of Hong Kong's real estate markets, and their ability to apply basic analysis and report-writing and presentation skills. Service learning performance will also be assessed.

### **Indicative Contents**

To achieve the objectives, the course covers the following topics:

1. The social value of real estate
  - 1.1 Basic features of the development of the Hong Kong property market.
  - 1.2 The traditional view of real estate investment in our society.
  - 1.3 Cultural factors affecting real estate values, investment styles and property sale processes in Hong Kong.
  - 1.4 Lessons from property market crises in Hong Kong and elsewhere.
  - 1.5 Comparisons between real estate investment and other types of investments.
  - 1.6 Highlighting the similarities and differences of how societal values affect real estate markets among different cities, and between Asian and western countries.
2. The role of government in the property market
  - 2.1 Government policies on real estate planning and their impacts on society at large.
  - 2.2 How governments balance the social benefits and costs of real estate ownership.
3. The social value of land development

- 3.1 The importance of land development in Hong Kong and other societies.
- 3.2 Land valuation and auctions in Hong Kong as compared with other locations.
- 3.3 Land policies in other cities.

### **Teaching Methods/Class Activities**

Class activities will include lectures on concepts and theories, class exercises, case discussions, and student group presentations in accordance with the covered materials. Students will also investigate real-life cases composed of local residential and commercial properties for investment analysis and decisions.

### **Assessment**

**Important Note: Students shall be aware of the University regulations about dishonest practice in course work and the possible consequences as stipulated in the Regulations Governing University Examinations.**

#### Participation and class discussion 15%

*Assesses students' ability to analyze, evaluate and discuss investment cases. Marks will be granted to students based on their participation and explanations of the issues.*

#### Midterm test 25%

*Assesses students' ability to articulate concepts and apply basic approaches and skills to real estate market analysis and to compare government housing policies across different cities.*

<b><u>[Without Service-Learning:]</u></b>	<b><u>[For Service-Learning:]</u></b>
<p data-bbox="236 1312 807 1384"><u>Group project on the analysis of real estate issues and policies (30%)</u></p> <p data-bbox="236 1420 807 1529"><i>The class will be divided into. Students are required to analyze one of the real estate issues given by the lecturer.</i></p> <p data-bbox="236 1568 477 1601"><i>Assesses students'</i></p> <ul data-bbox="236 1608 807 2018" style="list-style-type: none"> <li>• <i>ability to apply basic approaches and skills to the analysis of real estate;</i></li> <li>• <i>ability to make a critical analysis of the property they selected for analysis;</i></li> <li>• <i>ability to analyze and interpret relevant market information and news;</i></li> <li>• <i>ability to cooperate with teammates;</i></li> <li>• <i>oral presentation skills;</i></li> <li>• <i>writing and communication skills.</i></li> </ul>	<p data-bbox="831 1312 1401 1384"><u>Service learning group project on relevant real estate issues in Hong Kong (60%)</u></p> <p data-bbox="831 1420 1401 2007"><i>Groups are required to analyze real estate issues such as housing policy and reverse mortgage for elderly, awareness of misconduct and misselling practice and housing problems of low income households. All teams should conduct their project with Service-Learning elements such as workshops for elderly about property management and market misconduct and seminars about the impact of new housing policy in conjunction with the Office of Service-Learning (OSL). These activities are believed to be beneficial to households with little training in the fields of real estate. Through servicing a real estate issue, students will</i></p>

<p><u>Individual take home examination (30%)</u> <i>Assesses students'</i></p> <ul style="list-style-type: none"> <li>• <i>ability to apply basic approaches and skills to explain the social value of real estate and analyzing the investment cultures;</i></li> <li>• <i>ability to describe the relevant features of real estate markets;</i></li> <li>• <i>report-writing skills.</i></li> </ul>	<p><i>also be expected to understand the impact of Hong Kong real estate market and housing policies to the public.</i></p> <p><i>Assesses students'</i></p> <ul style="list-style-type: none"> <li>• <i>ability to collect relevant information of real estate issue</i></li> <li>• <i>ability to apply basic approaches and skills to the analysis of the issue. e.g. the pros and cons of the development and the difficulties faced by Hong Kong people;</i></li> <li>• <i>ability to include the service learning elements, e.g., to enhance the people's understanding of the real estate market and policy. Students may design a leaflet for an elderly and low income family about the influence of new housing policy or record a video to explain the things to consider before buying / renting a property. Marking will be based on the appropriateness and effectiveness of their works;</i></li> <li>• <i>ability to cooperate with teammates;</i></li> <li>• <i>ability to clearly address and elaborate the issue to the audience</i></li> </ul>
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**Total**

**100%**

**Required/Essential Reading**

Ling, David C., and Archer, Wayne R., Real Estate Principles A Value Approach, 5th Edition, McGraw Hill Education.

**Recommended/Supplementary Readings**

Nissim Roger, *Land Administration and Practice in Hong Kong*, 4<sup>th</sup> edition, Hong Kong University Press, 2016.

Brueggeman, William B., and Fisher Jeffery D., *Real Estate Finance and Investments*, 15<sup>th</sup> Ed., McGraw-Hill, 2015.

Lynn, David J., and Tim Wang, *Emerging Market Real Estate Investment: Investing in China, India and Brazil*, John Wiley & Sons, Inc., 2010.

Bardhan, Ashok, Robert H. Edelstein, and Cynthia A. Kroll, *Global Housing Markets: Crises, Policies, and Institution*, 1<sup>st</sup> Ed., John Wiley & Sons, Inc., 2012.

The Hong Kong Planning Standards and Guidelines (HKPSG), Planning Department, the Government of HKSAR.

Building (Planning) Regulations, the Buildings Department, the Government of HKSAR.

Reports of the Urban Renewal Authority, the Government of HKSAR, and real estate consultancy firms.

PricewaterhouseCoopers and the Urban Land Institute, *Emerging Trends in Real Estate Asia Pacific 2017*, Washington, D.C.:PwC and Urban Land Institute, 2016.

Eldred, Gary W., *Investing in Real Estate*, 7<sup>th</sup> ed, John Wiley & Sons, Inc., 2012.

Baum, Andrew and David Hartzell, *Global Property Investment: Strategies, Structures, Decisions*, John Wiley & Sons, Inc., 2012.

**Important Notes**

- (1) Students are expected to spend a total of 5 hours (i.e. 3 hours of class contact and 2 hours of personal study) per week to achieve the course learning outcomes.
- (2) Students shall be aware of the University regulations about dishonest practice in course work, tests and examinations, and the possible consequences as stipulated in the Regulations Governing University Examinations. In particular, plagiarism, being a kind of dishonest practice, is “the presentation of another person’s work without proper acknowledgement of the source, including exact phrases, or summarised ideas, or even footnotes/citations, whether protected by copyright or not, as the student’s own work”. Students are required to strictly follow university regulations governing academic integrity and honesty.
- (3) Students are required to submit writing assignment(s) using Turnitin.
- (4) To enhance students’ understanding of plagiarism, a mini-course “Online Tutorial on Plagiarism Awareness” is available on <https://pla.ln.edu.hk/>.